

My name is Gerhard van Dijkhuizen. I am 54 years old, live in Zwolle and have 3 children aged 24, 22 and 20 years old. I have a degree in (applied) mathematician and a PhD in (technical) business administration. I have extensive knowledge of and experience with unlocking or using data within companies and organizations to (be able to) make better decisions. In 2017 I started my own business and founded my sole proprietorship de3ds.nl. I prefer to work for companies for a longer period of time within a part-time appointment of 8 to 20 hours per week.

Why do I find this way of working interesting?

One of the reasons why I started my own business is because I have and am a creative mind that likes to be stimulated continuously. In permanent employment with my last employer, I found that difficult at some point. In a full-time job as a freelancer probably too, but I haven't experienced that yet. I like to switch frequently between different activities. That keeps me on my toes and my customers benefit from that.

Why is this way of working interesting for you?

If you hire me (even if it's only for 8 hours a week) you will get access to my brain 7 days a week and 24 hours a day. That's almost always (or at least most of the time) on. And because I work for different clients, I often gain new insights that may also be of value elsewhere. Moreover, by only working for a limited number of hours for a client, the collaboration remains affordable and therefore sustainable. An additional advantage for the client is that they only pay for the actual hours worked, but the intervening/other hours in which my brain does think/work are added for free.

What does such cooperation look like in practice?

Normally, there is a concrete job or project for which a self-employed person is hired for a relatively short period of time. After that, both parties say goodbye to each other again. There is only a limited relationship between the client and the contractor. My preferred method is the other way around. First of all, an agreement takes place between me and the client, often in the context of a first job or project, and then it is always reconsidered in which project(s) I can best be deployed or hooked up, in order to make maximum use of my knowledge, skills and experience. In other words, a fundamentally different view of collaboration.

What is my hourly rate?

I prefer to work a minimum of 4 and a maximum of 32 hours per week for a client. My hourly rate depends on the number of hours I am being hired: $90 + 1,25 * (40 - \# \text{ hours per week})$. Amounts below are indicative and based on 48 working weeks per year, excluding 21% VAT and excluding travel allowance (23 ct/km).

- 4 hours per week a 135 euro per hour = ± 2.160 euro gross per month
- 8 hours per week a 130 euro per hour = ± 4.160 euro gross per month
- 12 hours per week a 125 euro per hour = ± 6.000 euro gross per month
- 16 hours per week a 120 euro per hour = ± 7.680 euro gross per month
- 20 hours per week a 115 euro per hour = ± 9.200 euro gross per month
- 24 hours per week a 110 euro per hour = ± 10.560 euro gross per month
- 28 hours per week a 105 euro per hour = ± 11.760 euro gross per month
- 32 hours per week a 100 euro per hour = ± 12.800 euro gross per month

Work experience

- University of Twente, Wehkamp, Transfair, Lindorff, RiskSolutions, Focum, Vesting Finance, De3Ds (worked for Afterpay, Alektum, Universal Data Brokers, Capayable, In3, Riverty, Cuperus, Batavia and PEC Zwolle)

Expertise

- Data Strategy & Analysis, Credit & Risk Management, Fraud Detection & Prevention, Credit Scoring & Customer Profiling, Debt Collection & Portfolio Valuation, Production & Maintenance Management

Skills

- MySQL/MS-SQL/T-SQL (excellent), MS Excel/Office (excellent), Azure Databricks (good), Power BI (good), SPSS (good), R (fair) and Python (basic)